

Our financial strength and scale

When you invest, you want to feel confident that your money is in safe hands. Quilter is one of the leading providers of advice, investments and wealth management both in the UK and internationally, managing £118.7 billion of investments on behalf of over 900,000 customers (as at 30 September 2019).

Some facts and figures about Quilter

<p>FTSE 250 organisation</p> <p>Listed on the London and Johannesburg stock exchanges, Quilter has met extremely stringent requirements from financial regulators.</p>	<p>4,000+ employees</p> <p>900,000+ customers</p> <p>(As at 30 September 2019)</p>	<p>£118.7bn under management</p> <p>We look after £118.7bn of customers' investments.</p> <p>(As at 30 September 2019)</p>	<p>A- Fitch Issuer Default Rating* (Negative)</p> <p>Fitch is a leading provider of credit ratings. It's ratings range between "AAA" and "D". An 'A' rating denotes 'high credit quality'.</p> <p>(As at 22 October 2019)</p>
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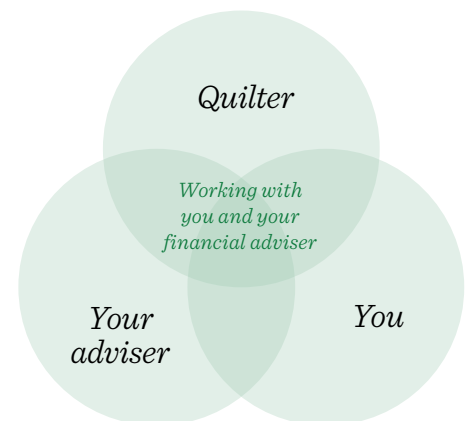
*A 'Default Rating' measures a company's credit risk, based on Fitch's opinion of the company's ability to meet its financial commitments.

You, your adviser, and us

We believe that your financial interests are best-served through a trusted relationship with a financial adviser.

Part of our strength comes from working with your financial adviser to achieve the best outcome for you, giving you and your adviser choice and flexibility in how you choose to access our solutions and services.

Our job as an investment and wealth management business is to develop the expert investment solutions designed to help you meet your long-term financial goals, and to provide you and your adviser with award-winning service to help you create, monitor and manage your investment.



The Quilter group of companies

Operating in one of the largest wealth markets in the world, Quilter comprises some of the leading wealth management brands.

Find out more about all the Quilter group companies at www.Quilter.com



Old Mutual International

Old Mutual International is the international arm of Quilter, offering effective and highly flexible wealth management solutions to expatriate and local investors across the world. These solutions are designed to be relevant to the needs of the local market whilst complying with the regulatory environment.

We understand that each investor is an individual with bespoke needs and different goals – whether that goal is tax-efficiency, saving for a future event, securing a regular income, or investing for a prosperous retirement.



A truly global presence

Trusted by over 96,000* investors across the world including Africa, Asia, Europe, Latin America, and the Middle East.

(*As at October 2019)

Experts in our field

Our team of technical experts has received the highest accreditation from STEP, the worldwide association for professionals who advise families across generations on wealth planning.

34 years of experience

With more than 34 years' expertise in international markets and an enviable reputation for technical and product excellence, Old Mutual International is a major force in the offshore marketplace.

Award-winning service

Over the last 10 years we have won over 100 industry awards, please see our website for our latest awards.

www.oldmutualinternational.com

Stable & secure offshore centres

Our presence in the highly-regulated, secure and tax-efficient financial centres of Dublin and the Isle of Man means you can be confident that your interests are looked after.

Solvency ratio

The current solvency ratio (the amount of liquidity over the required regulatory minimum levels in the Isle of Man) for Old Mutual International Isle of Man Limited is 168% over the requirement as at 30 June 2019.

B+/Very Strong

Old Mutual International has been given a financial strength rating of 'B+/Very Strong' by AKG, an independent financial analysis organisation.*

(*as at August 2019)



More information

If you have any questions about Old Mutual International, please speak to your financial adviser or visit our website: www.oldmutualinternational.com.

IMPORTANT POINTS TO NOTE

This document is issued to provide information about the financial strength of Quilter plc and Old Mutual International. It is not intended to provide a comprehensive assessment of all of the factors that may be relevant in assessing a financial services provider. The results and ratings of one business entity may not influence the standing of other entities within the group. Please also note that Quilter and its underlying businesses do not have any legal recourse to the assets of Quilter plc and Quilter plc does not have any legal obligation to continue to invest in those businesses. All opinions and facts stated in this document are subject to change, following the date of this document, and there is no obligation for us to update you later on if they change.

For full details on our financial results, please visit www.Quilter.com

Your investment may fall or rise in value and you may not get back what you put in.

www.oldmutualinternational.com

www.oldmutualinternational.com/hk

Calls may be monitored and recorded for training purposes and to avoid misunderstandings.

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The rules made under the Financial Services and Markets Act 2000 (as amended) for the protection of retail clients in the UK do not apply.

Old Mutual International is the registered business name of Old Mutual International Isle of Man Limited Singapore Branch.

Old Mutual International Isle of Man Limited Singapore Branch, CapitaGreen #06-02, 138 Market Street, Singapore 048946. Phone: +65 6216 7990 Fax: +65 6216 7999.

Registered in Singapore Number T08FC7158E. Authorised by the Monetary Authority of Singapore to conduct life assurance business in Singapore. Member of the Life Insurance Association of Singapore.

Member of the Singapore Finance Dispute Resolution Scheme.

Old Mutual International's Hong Kong office: Unit 3704, Lee Garden One, 33 Hysan Avenue, Causeway Bay, Hong Kong. Phone: +852 3552 5888 Fax: +852 3552 5889

E-mail: askhk@ominternational.com

Authorised by the Insurance Authority of Hong Kong to carry on long term business. Old Mutual International Isle of Man Limited is registered in the Isle of Man under number 24916C. Registered and Head Office: King Edward Bay House, King Edward Road, Onchan, Isle of Man, IM99 1NU, British Isles. Phone: +44 (0)1624 655 555 Fax: +44 (0)1624 611 715. Licensed by the Isle of Man Financial Services Authority.

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Old Mutual International Ireland dac is regulated by the Central Bank of Ireland. Registered No 309649. Administration Centre for correspondence: King Edward Bay House, King Edward Road, Onchan, Isle of Man, IM99 1NU Tel: +353(0)1 479 3900 Fax: +353(0)1 475 1020.

Registered and Head Office address: Hambleton House, 19-26 Lower Pembroke Street, Dublin 2, D02 WV96, Ireland. VAT number for Old Mutual International Ireland dac is 6329649S.

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